

# Agricultural Refrigerated Truck Quarterly

Transportation Services Branch  
Transportation and Marketing Programs  
Agricultural Marketing Service  
U.S. Department Of Agriculture

2nd Quarter  
2007  
Apr-June  
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We've changed the look of The Agricultural Refrigerated Truck Quarterly to improve the presentation of data and reader usability. We've also added rates and shipments for more regions to widen our overview of U.S. produce truck transportation. The report will be available online on a quarterly basis beginning with this issue.

## OVERVIEW OF THE QUARTER

### Events and News

#### **Agricultural Transportation Coalition Holds Annual Meeting**

The Agricultural Transportation Coalition held its Annual Meeting on June 7–8 in San Francisco, CA. This year's meeting focused on current issues and new legislative initiatives affecting the agricultural shipping industry. Among the topics discussed was the San Pedro Bay Ports Clean Air Action Plan (CAAP), which was adopted by the Ports of Los Angeles and Long Beach in 2006 in an attempt to reduce port-related air pollution from trucks, vessels, railcars, and other equipment by at least 45 percent.

#### **Crude Oil Prices and Refinery Problems Push Gasoline and Diesel Prices Higher**

An increase in the demand for light, sweet crude oil to produce cleaner-burning fuels pushed gasoline and diesel prices higher in recent months. Problems in refineries have also driven prices up. So far this year, as many as a third of the oil refineries in the United States have reported disruptions to their operations, including flooding, lightning strikes, fires, power failures, leaks, spills, and various mechanical breakdowns. Several refineries were offline temporarily or cut back on production.

### Fruit and Vegetable Shipments

- During the 2<sup>nd</sup> quarter **reported U.S. truck shipments of produce rose** to 8.4 million tons—28.9 percent higher than the previous quarter and 1 percent higher than the same quarter last year.
- **California shipments rebounded from last quarter** to 2.4 million tons. Shipments were nearly 700,000 tons during the first quarter 2007.
- **Florida shipments climbed** 24 percent from the previous quarter to 1.1 million tons, but were still 9 percent lower than the same quarter last year.
- **Texas shipments totaled 368,000 tons** during the quarter, 116 percent higher than last quarter but 12 percent lower than the same quarter last year.

### Truck Rates

- **Reported average truck rates for U.S. produce shipments** were \$1.90 per mile, 33 cents higher than last quarter.
- **Arizona truck rates averaged \$1.51 per mile**, 6 cents below last quarter.
- **Pacific Northwest average truck rates rose** 9 percent to \$1.83 per mile.

### Diesel Fuel

- **Second quarter U.S. diesel fuel averaged \$2.81 per gallon**—10.7 percent higher than last quarter and 1.1 percent lower than the same quarter last year.
- **Average ultra low sulfur diesel prices fell** 7 cents from last quarter to \$2.53 per gallon.

## Feature Article

### **Transportation Worker Identification Credentials (TWIC) Program Expected to Begin this Fall**

The United States importing/exporting community has begun assessing the impact of new security regulations on their industry. One such regulation, which is being implemented in the coming months, is the Transportation Workers Identification Credentials (TWIC). The TWIC program is a Transportation Security Administration (TSA) and U.S. Coast Guard initiative.

The first phase of the program will focus on maritime transportation, and will include rail workers and truck drivers who require unescorted access to secure areas of regulated maritime facilities and vessels. A few of the TWIC program rules are causing tension not only in the trucking industry, but throughout the supply chain.

According to industry publications, if the program moves ahead as planned there may be a drop in the already-dwindling driver pool eligible to obtain a TWIC “Smart Card.” Participants will have to provide biographic and biometric information such as fingerprints, sit for a digital photograph and successfully pass a security threat assessment conducted by TSA.

The program’s goals are to:

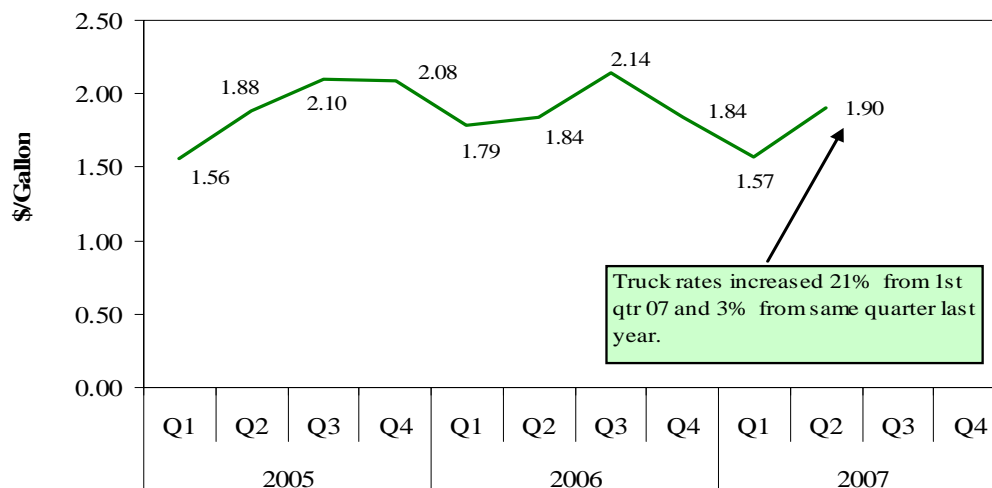
- Positively identify authorized individuals who require unescorted access to secure areas of the nation’s maritime transportation system.
- Determine the eligibility of an individual to be authorized unescorted access to secure areas of the maritime transportation system.
- Enhance security by ensuring that unauthorized individuals are denied unescorted access to secure areas of the nation’s maritime transportation system.
- Identify individuals who fail to maintain their eligibility qualifications after being permitted unescorted access to secure areas of the nation’s maritime transportation system and revoke the individual’s permissions.

The enrollment of the estimated 750,000 workers nationwide is expected to start in the fall of 2007. For more information on the TWIC program, please visit the TSA website at [http://www.tsa.gov/what\\_we\\_do/layers/twic/index.shtm](http://www.tsa.gov/what_we_do/layers/twic/index.shtm).

[Ron.Hagen@usda.gov](mailto:Ron.Hagen@usda.gov).

# U.S. Truck Rates

**Figure 1: Average Truck Rates for Selected Long Haul Routes (\$/Mile)**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

Note: Actual rates reported in table 1.

**Table 1: Average U.S. Truck Rates for Selected Long-Haul Routes (\$/Mile)**

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	*Annual
2007	1.57	1.90			
2006	1.79	1.84	2.14	1.84	1.90
2005	1.56	1.88	2.10	2.08	1.91
2004	1.35	1.63	1.81	1.76	1.64
2003	1.29	1.51	1.48	1.40	1.42

\*Annual: Weighted average rate for all 4 quarters.

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

**Table 2: Quarterly Rates for Key Origins by Month (\$/Mile)**

Origin	2nd Qtr 2007			1st Qtr 2007		
	Apr	May	June	Jan	Feb	Mar
Arizona	1.51	n/a	n/a	1.66	1.56	1.49
California	1.69	1.93	2.33	1.66	1.43	1.51
Florida	1.65	2.01	1.72	1.51	1.48	1.53
Great Lakes	1.95	2.08	1.95	2.41	1.91	1.91
Mexico - Arizona	n/a	1.66	2.18	1.86	n/a	n/a
Mexico - Texas	1.44	n/a	n/a	1.44	1.44	1.44
PNW	1.79	1.86	1.81	1.90	1.78	1.75
Texas	1.27	1.26	1.26	n/a	n/a	n/a

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

Note: Indicates rates not available

Note: The rates for 8 long-haul fruit and vegetable truck corridors are included in the national rate, weighted by commodity and origin volume.

# Truck Rates for Selected Routes and Commodities

**Table 3: Origin-Destination Truck Rates for Selected Routes and Commodities (\$/Mile)**

Origin	Commodity	Destination							
		New York	Atlanta	Chicago	Boston	Baltimore	Miami	Philadelphia	Seattle
<b>Arizona</b>	Lettuce	1.74	1.34	1.28	1.76	n/a	1.72	1.65	1.10
<b>California</b>	Apricots	2.20	2.30	2.27	2.55	2.41	2.40	2.43	1.22
	Asparagus	1.72	1.81	1.91	1.99	1.90	1.94	1.96	0.92
	Avocado	2.28	2.28	2.37	2.62	2.47	2.43	2.52	1.30
	Broccoli	1.59	1.55	1.60	1.80	n/a	1.80	1.70	n/a
	Carrots	1.89	1.96	2.02	2.17	2.07	2.06	2.11	1.04
	Cherries	2.33	2.50	2.45	2.74	2.56	2.51	2.60	1.20
	Grapes	1.63	1.69	1.79	2.09	n/a	1.91	2.12	n/a
	Lettuce	n/a	1.65	1.83	1.87	n/a	2.08	2.05	n/a
	Onions	1.46	1.18	1.45	1.51	n/a	1.51	1.51	n/a
<b>Florida</b>	Potatoes	2.29	2.43	2.34	2.70	n/a	2.47	2.53	n/a
	Potatoes	2.71	3.44	2.32	1.36	n/a	n/a	1.10	n/a
	Strawberries	2.18	3.00	1.98	1.13	0.79	n/a	0.86	n/a
	Tomatoes	2.34	2.82	1.91	1.20	0.86	n/a	0.92	n/a
<b>Great Lakes</b>	Apples	2.81	2.51	3.13	n/a	n/a	1.17	0.87	n/a
	Blueberries	n/a	2.30	2.93	n/a	n/a	n/a	n/a	n/a
	Potatoes	3.82	2.49	2.54	1.15	1.03	1.38	0.98	n/a
<b>Mexico - AZ</b>	Grapes	2.34	n/a	1.94	2.42	2.16	2.04	2.29	n/a
	Tomatoes	1.73	n/a	1.45	1.88	n/a	1.58	1.67	n/a
<b>Mexico - TX</b>	Onions	1.89	1.88	1.63	1.63	n/a	1.18	1.38	n/a
<b>Pacific Northwest</b>	Apples	1.81	1.84	2.04	2.07	1.94	2.21	1.81	n/a
	Asparagus	2.33	n/a	2.21	n/a	2.24	n/a	2.14	n/a
	Cherries	2.11	n/a	2.16	2.31	1.97	2.16	1.99	n/a
	Onions	1.62	1.64	1.80	1.89	1.77	1.99	1.66	n/a
	Potatoes	1.49	1.55	1.46	1.71	1.49	1.80	1.47	n/a
<b>Texas</b>	Onions	1.53	0.85	1.05	1.66	1.36	1.11	1.37	n/a
	Watermelon	1.62	1.00	1.10	n/a	n/a	n/a	n/a	n/a

Note: 'n/a' indicates rates were not available

Source: AMS, Fruit and Vegetable Programs, Market News Branch

**Table 4: Origin-Destination Truck Rates for Selected Routes and Commodities (\$/Truck)**

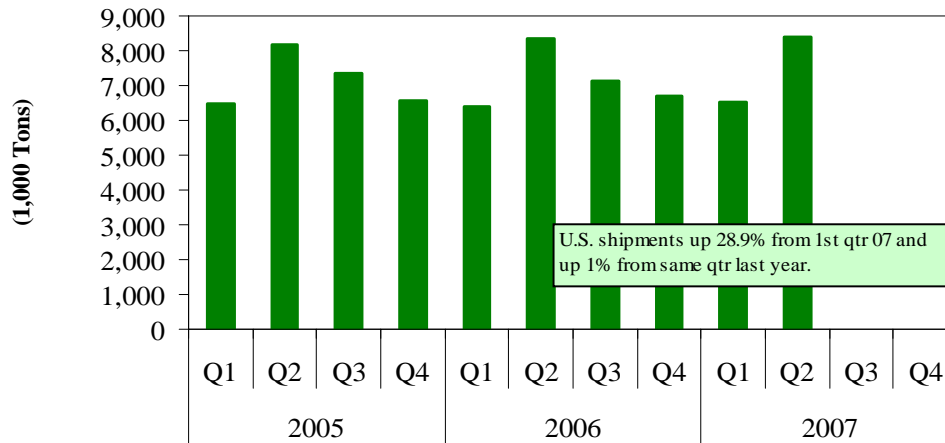
Origin	Commodity	Destination							
		New York	Atlanta	Chicago	Boston	Baltimore	Miami	Philadelphia	Seattle
<b>Arizona</b>	Lettuce	4,350	3,350	3,200	4,400	n/a	4,300	4,125	2,750
<b>California</b>	Apricots	6,150	5,050	4,536	6,386	6,014	6,004	6,079	3,043
	Asparagus	4,825	3,975	3,825	4,975	4,744	4,856	4,888	2,309
	Avocado	6,385	5,012	4,740	6,540	6,170	6,085	6,300	3,260
	Broccoli	4,450	3,400	3,200	4,500	n/a	4,500	4,250	n/a
	Carrots	5,291	4,318	4,032	5,432	5,168	5,141	5,273	2,589
	Cherries	6,533	5,500	4,900	6,850	6,400	6,267	6,500	3,000
	Grapes	5,370	3,720	3,580	5,220	n/a	4,780	5,290	n/a
	Lettuce	4,567	3,633	3,650	4,683	n/a	5,190	5,132	n/a
	Onions	4,085	2,602	2,902	3,762	n/a	3,762	3,762	n/a
<b>Florida</b>	Potatoes	6,412	5,338	4,688	6,738	n/a	6,162	6,312	n/a
	Potatoes	2,985	1,376	2,781	3,394	n/a	n/a	2,755	n/a
	Strawberries	2,400	1,200	2,375	2,825	1,975	n/a	2,150	n/a
	Tomatoes	2,572	1,128	2,294	3,006	2,161	n/a	2,300	n/a
<b>Great Lakes</b>	Apples	2,250	2,183	908	n/a	n/a	2,917	2,183	n/a
	Blueberries	n/a	2,000	850	n/a	n/a	n/a	n/a	n/a
	Potatoes	3,059	2,164	737	2,869	2,573	3,443	2,444	n/a
<b>Mexico - AZ</b>	Grapes	5,975	n/a	3,900	6,050	5,400	5,100	5,725	n/a
	Tomatoes	4,425	n/a	2,912	4,700	n/a	3,950	4,162	n/a
<b>Mexico - TX</b>	Onions	3,762	2,162	2,414	4,074	n/a	2,944	3,449	n/a
<b>Pacific Northwest</b>	Apples	4,712	4,414	3,675	5,164	4,850	5,518	4,528	n/a
	Asparagus	6,046	n/a	3,986	n/a	5,597	n/a	5,358	n/a
	Cherries	5,475	n/a	3,888	5,768	4,930	5,395	4,980	n/a
	Onions	4,207	3,938	3,234	4,719	4,436	4,980	4,142	n/a
	Potatoes	3,872	3,712	2,624	4,263	3,732	4,507	3,684	n/a
<b>Texas</b>	Onions	3,815	2,117	2,633	4,138	3,392	2,766	3,413	n/a
	Watermelon	4,050	2,500	2,750	n/a	n/a	n/a	n/a	n/a

Note: 'n/a' indicates rates were not available

Source: AMS, Fruit and Vegetable Programs, Market News Branch

## U.S. Shipments

**Figure 2: U.S. Refrigerated Fruit and Vegetable Shipments (1,000 Tons)**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

**Table 5: U.S. Refrigerated Fruit and Vegetable Shipments (1,000 Tons)**

Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
2007	6,523	8,406			
2006	6,398	8,329	7,139	6,677	28,542
2005	6,484	8,158	7,349	6,564	28,554
2004	6,496	8,337	6,759	6,501	28,094
2003	6,396	7,933	7,201	6,503	28,033

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

## Shipments by Selected Commodities

**Table 6: U.S. Top 10 Commodity Shipments for 2nd Qtr 2007 (1,000 Tons)**

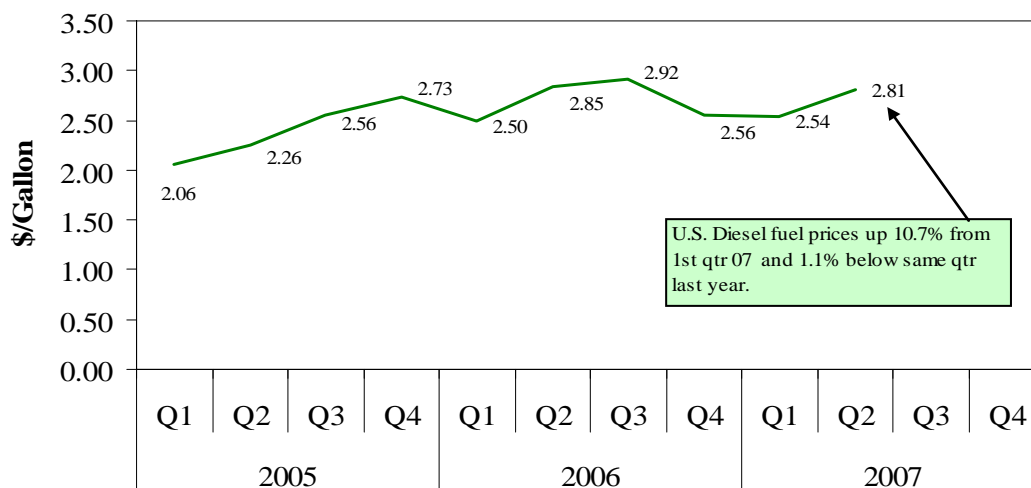
	-----2007-----		-----2006-----		
	Q2	Q1	Q4	Q3	Q2
Potatoes	1,181	1,196	1,262	1,140	1,170
Watermelon	1,054	100	100	605	1,125
Tomatoes	769	755	626	582	735
Lettuce	729	837	822	682	678
Onions	588	494	482	466	619
Apples	363	543	577	431	427
Corn	359	82	61	45	377
Cantaloupe <sup>1</sup>	346	0	136	417	338
Strawberries	294	144	75	174	313
Peppers	277	289	229	162	302

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

<sup>1</sup> Approximately 40 tons of cantaloupe were shipped during Q1 2007.

## U.S. Diesel Fuel Prices

**Figure 3: U.S. Average On-Highway Diesel Fuel Prices**



Source: Energy Information Administration/U.S. Department of Energy

**Table 7: 2nd Quarter 2007 Average Diesel Fuel Prices (All Types - \$/Gallon)**

Location	Price	Change From	
		Last Quarter	Same Qtr Last Year
East Coast	2.80	0.28	-0.04
New England	2.87	0.21	-0.06
Central Atlantic	2.87	0.25	-0.07
Lower Atlantic	2.77	0.29	-0.03
Midwest	2.79	0.29	-0.01
Gulf Coast	2.77	0.29	-0.01
Rocky Mountain	2.96	0.33	0.02
West Coast	2.94	0.16	-0.12
California	2.99	0.14	-0.13
U.S.	2.81	0.27	-0.03

Source: Energy Information Administration/U.S. Department of Energy

## Ultra Low and Low Sulfur Diesel Fuel Prices

**Table 8: U.S. Average Ultra Low and Low Sulfur Diesel Prices (\$/Gallon)**

2007	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
Ultra Low	2.60	2.53		
Low	2.83	2.76		

Source: Energy Information Administration/U.S. Department of Energy

## California

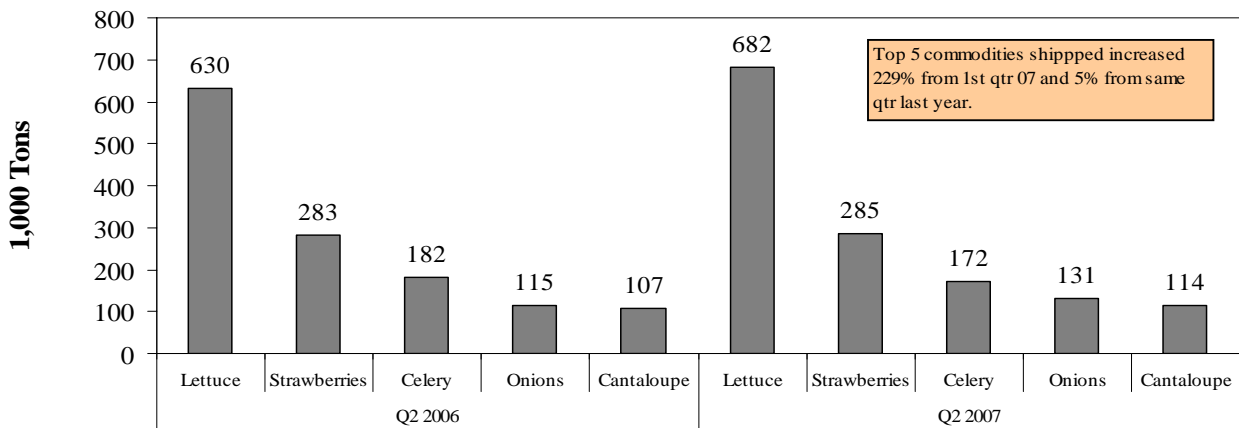
**Table 9: Top Five Commodities Shipped from California (1,000 tons)<sup>1</sup>**

Commodity	2nd Quarter 2007	Share of California Total	Previous Same Quarter		Current Quarter as % change from:	
			Quarter	Last Year	Previous Qtr	Same Qtr Last Year
Lettuce	682	28%	212	630	222%	8%
Strawberries	285	12%	60	283	376%	1%
Celery	172	7%	140	182	23%	-5%
Onions	131	5%	8	115	1471%	14%
Cantaloupe	114	5%	-	107	-	7%
<b>Top 5 Total</b>	<b>1,384</b>	<b>57%</b>	<b>421</b>	<b>1,318</b>	<b>229%</b>	<b>5%</b>
<b>California Total</b>	<b>2,443</b>	<b>100%</b>	<b>699</b>	<b>2303</b>	<b>249%</b>	<b>6%</b>

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

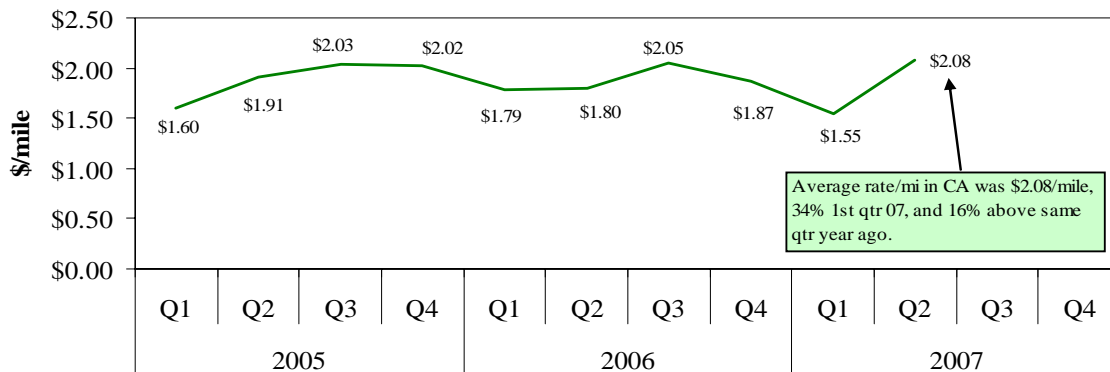
<sup>1</sup> "-" indicates no reported shipments during the quarter

**Figure 4: Top Five Commodities Shipped from California**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

**Figure 5: California Truck Rates (\$/Mile)**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

## Pacific Northwest

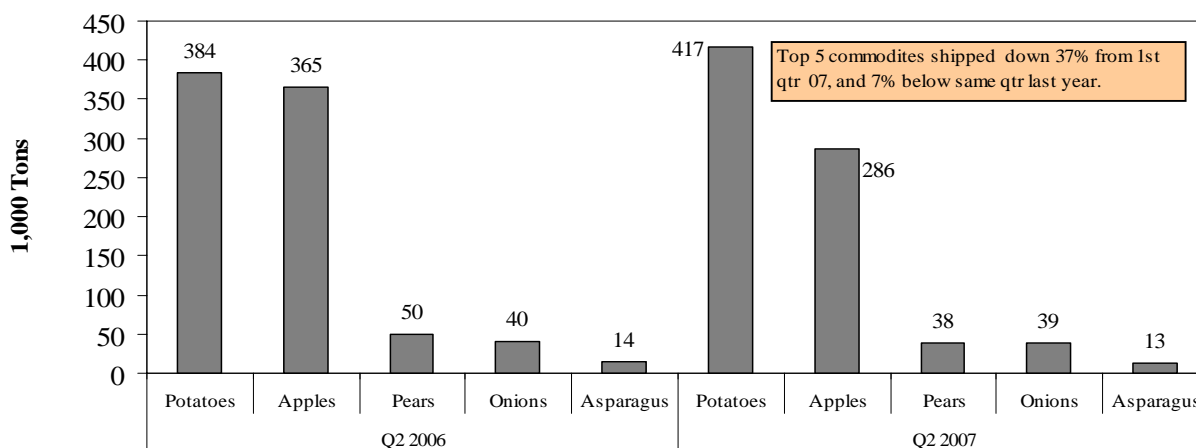
**Table 10: Top Five Commodities Shipped from PNW (1,000 tons)<sup>1</sup>**

Commodity	2nd Quarter 2007	Share of PNW Total	Previous Same Quarter		Current Quarter as % change from:	
			Quarter	Last Year	Previous Qtr	Same Qtr Last Year
Potatoes	417	50%	431	384	-3%	9%
Apples	286	34%	413	365	-31%	-22%
Pears	38	5%	148	50	-74%	-24%
Onions	39	5%	273	40	-86%	-2%
Asparagus	13	2%	-	14	-	-7%
<b>Top 5 Total</b>	<b>793</b>	<b>95%</b>	<b>1265</b>	<b>853</b>	<b>-37%</b>	<b>-7%</b>
<b>PNW Total</b>	<b>839</b>	<b>100%</b>	<b>1,265</b>	<b>886</b>	<b>-34%</b>	<b>-5%</b>

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

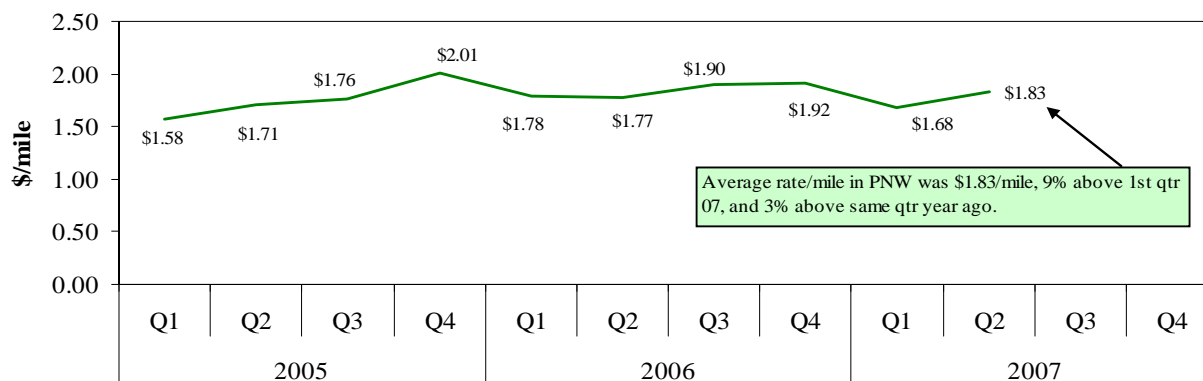
<sup>1</sup> "-" indicates no reported shipments during the quarter

**Figure 6: Top Five Commodities Shipped from PNW**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs

**Figure 7: PNW Truck Rates (\$/Mile)**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch



## Florida

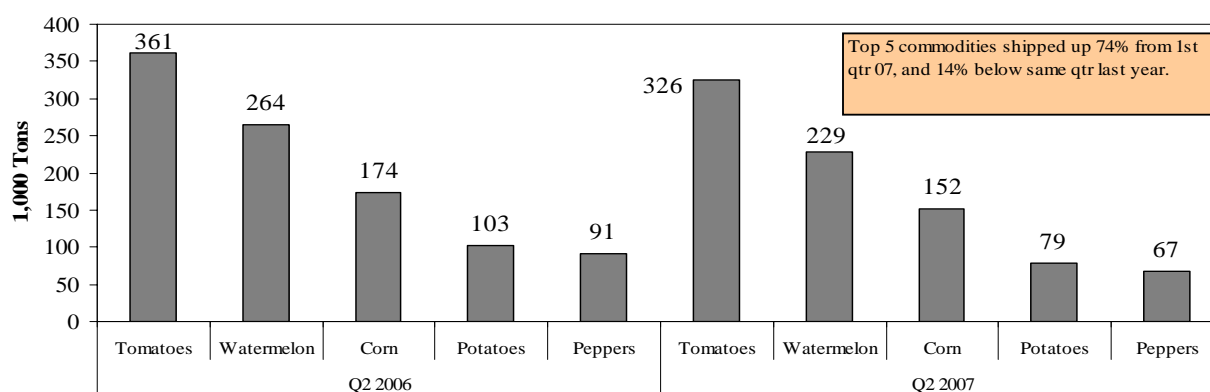
**Table 11: Top Five Commodities Shipped from Florida (1,000 tons)**

Commodity	2nd Quarter 2007	Share of Florida Total	Previous Quarter	Same Quarter Last Year	Current Quarter as % change from:	
					Previous Qtr	Same Qtr Last Year
Tomatoes	326	29%	298	361	9%	-10%
Watermelon	229	20%	1	264	22800%	-13%
Corn	152	13%	56	174	171%	-13%
Potatoes	79	7%	48	103	65%	-23%
Peppers	67	6%	88	91	-24%	-26%
<b>Top 5 Total</b>	<b>853</b>	<b>76%</b>	<b>491</b>	<b>993</b>	<b>74%</b>	<b>-14%</b>
<b>Florida Total</b>	<b>1,129</b>	<b>100%</b>	<b>909</b>	<b>1,242</b>	<b>24%</b>	<b>-9%</b>

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

Note: The 2nd quarter usually has the heaviest shipments of watermelon due to its growing season.

**Figure 8: Top Five Commodities Shipped from Florida**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

**Figure 9: Florida Truck Rates (\$/Mile)**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

Note: Reported rates for some quarters could not be determined.

# Texas

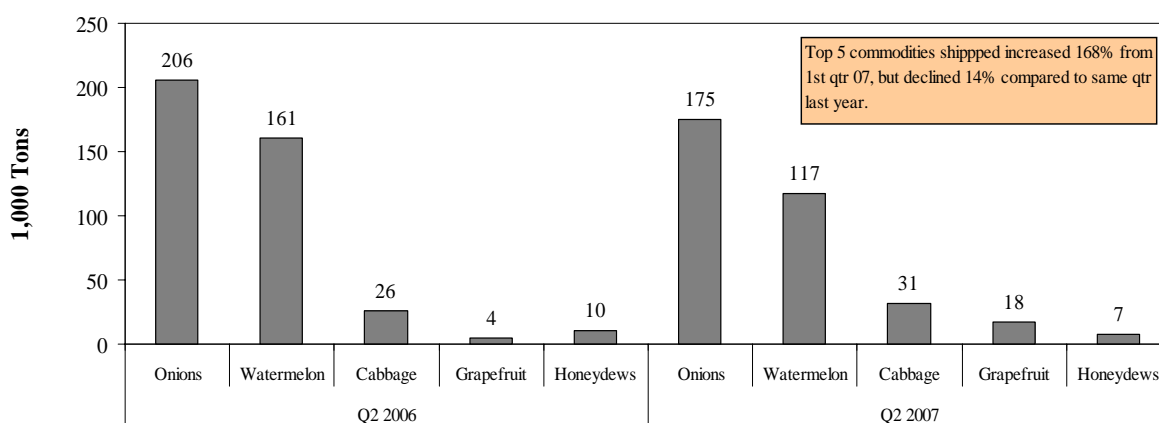
**Table 12: Top Five Commodities Shipped from Texas (1,000 tons)<sup>1</sup>**

Commodity	2nd Quarter 2007	Share of Texas Total	Previous Quarter	Same Quarter Last Year	Current Quarter as % of:	
					Previous Qtr	Same Qtr Last Year
Onions	175	48%	5	206	3400%	-100%
Watermelon	117	32%	-	161	-	0%
Cabbage	31	8%	55	26	-44%	-100%
Grapefruit	18	5%	70	4	-74%	-99%
Honeydews	7	2%	-	10	-	-30%
<b>Top 5 Total</b>	<b>348</b>	<b>95%</b>	<b>130</b>	<b>407</b>	<b>168%</b>	<b>-14%</b>
<b>Texas Total</b>	<b>368</b>	<b>100%</b>	<b>170</b>	<b>417</b>	<b>116%</b>	<b>-12%</b>

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

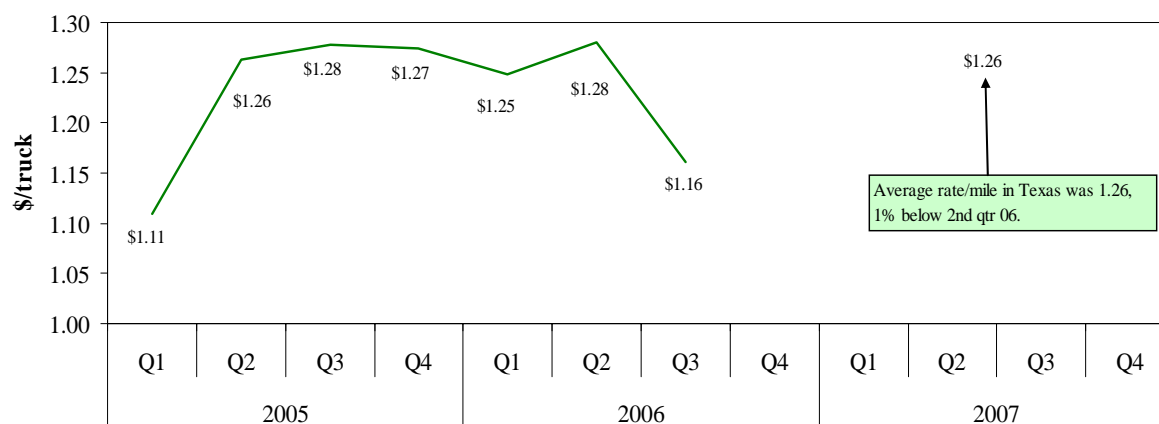
<sup>1</sup> "-" indicates no reported shipments during the quarter

**Figure 10: Top Five Commodities Shipped from Texas**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

**Figure 11: Texas Truck Rates (\$/Mile)**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

Note: Reported rates for some quarters could not be determined.

## Arizona

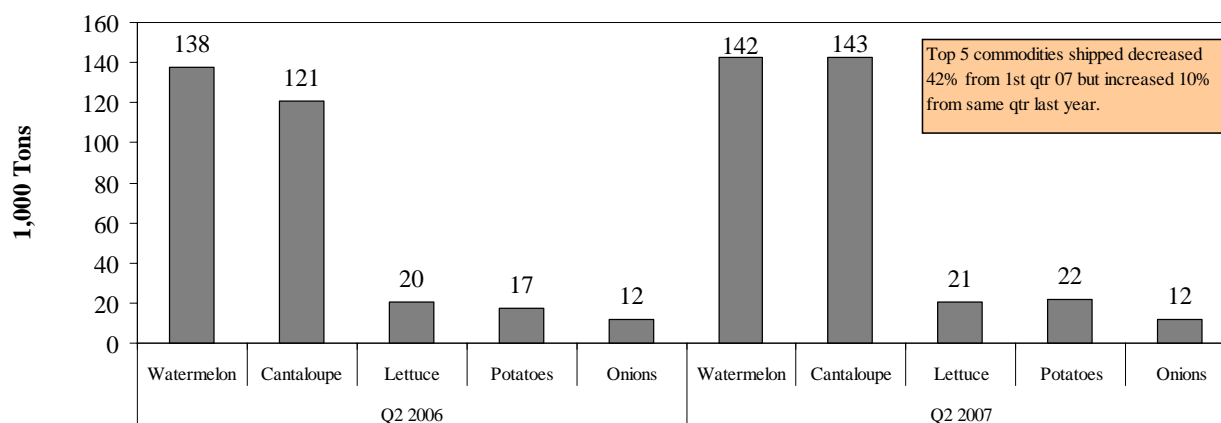
**Table 13: Top Five Commodities Shipped from Arizona (1,000 tons)<sup>1</sup>**

Commodity	2nd Quarter 2007	Share of Arizona Total	Previous Quarter	Same Quarter Last Year	Current Quarter as % of:	
					Previous Qtr	Same Qtr Last Year
Watermelon	142	38%	-	138	-	3%
Cantaloupe	143	38%	-	121	-	18%
Lettuce	21	6%	581	20	-96%	2%
Potatoes	22	6%	-	17	-	26%
Onions	12	3%	1	12	1507%	2%
<b>Top 5 Total</b>	<b>340</b>	<b>91%</b>	<b>582</b>	<b>308</b>	<b>-42%</b>	<b>10%</b>
<b>Arizona Total</b>	<b>374</b>	<b>100%</b>	<b>697</b>	<b>345</b>	<b>-46%</b>	<b>8%</b>

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

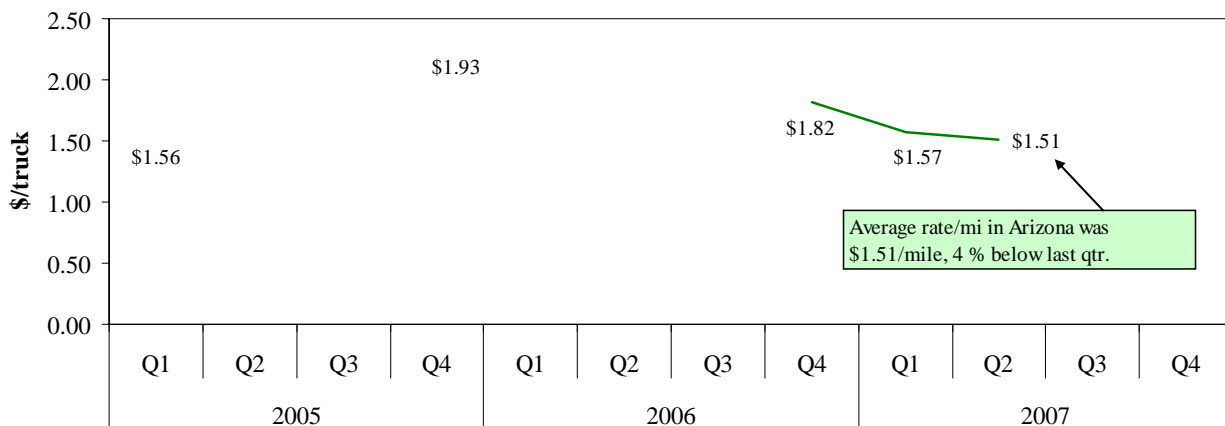
<sup>1</sup> "-" indicates no reported shipments during the quarter

**Figure 12: Top Five Commodities Shipped from Arizona**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

**Figure 13: Arizona Truck Rates (\$/Mile)**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

Note: Reported rates for some quarters could not be determined.

## Great Lakes

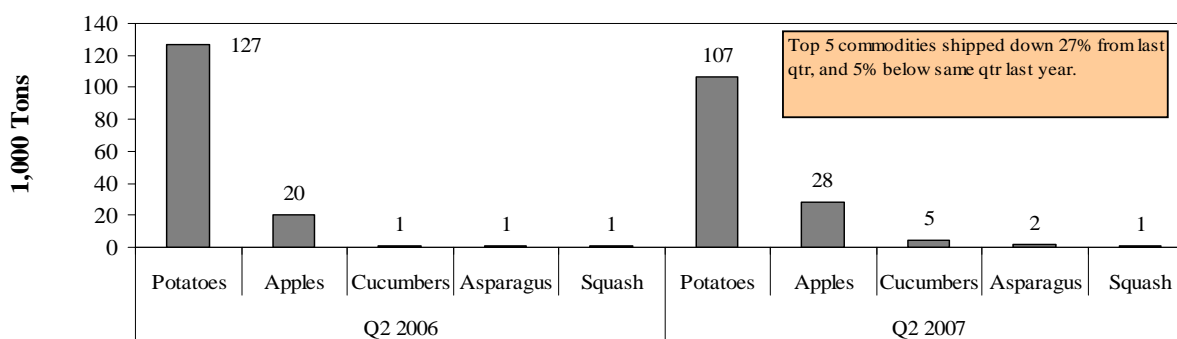
**Table 14: Commodities Shipped from Great Lakes (1,000 tons)<sup>1</sup>**

Commodity	2nd Quarter		Previous Quarter	Same Quarter Last Year	Current Quarter as % change from:	
	2007	Share of Great Lakes Total			Previous Qtr	Same Qtr Last Year
Potatoes	107	75%	150	127	-29%	-16%
Apples	28	20%	45	20	-38%	40%
Cucumbers	5	3%	-	1	-	400%
Asparagus	2	1%	-	1	-	100%
Squash	1	1%	-	1	-	0%
<b>Top 5 Total</b>	<b>143</b>	<b>100%</b>	<b>195</b>	<b>150</b>	<b>-27%</b>	<b>-5%</b>
<b>Great Lakes Total</b>	<b>143</b>	<b>100%</b>	<b>216</b>	<b>150</b>	<b>-34%</b>	<b>-5%</b>

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

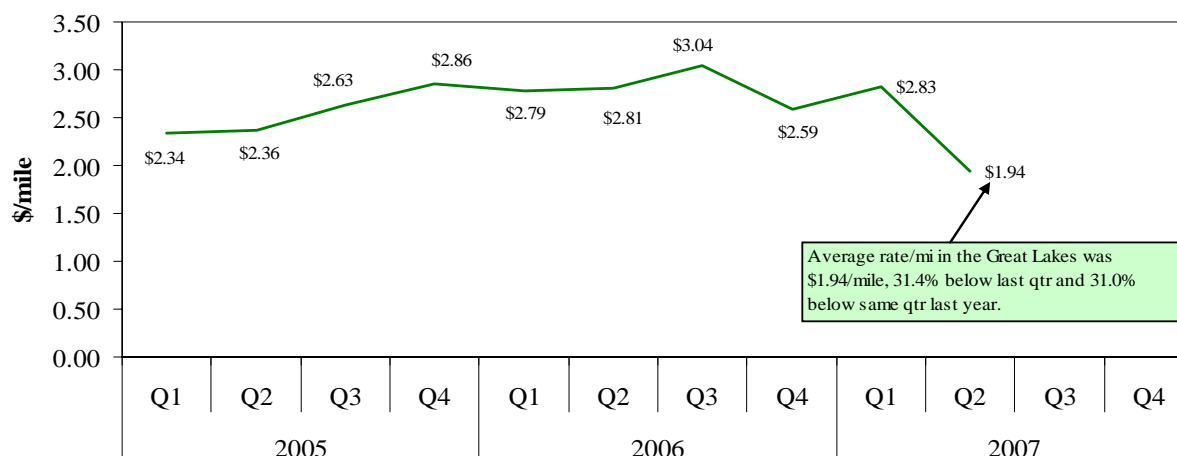
<sup>1</sup>"-" indicates no reported shipments during the quarter.

**Figure 14: Top Five Commodities Shipped from Great Lakes**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

**Figure 15: Great Lakes Truck Rates (\$/Mile)**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

## Mexico

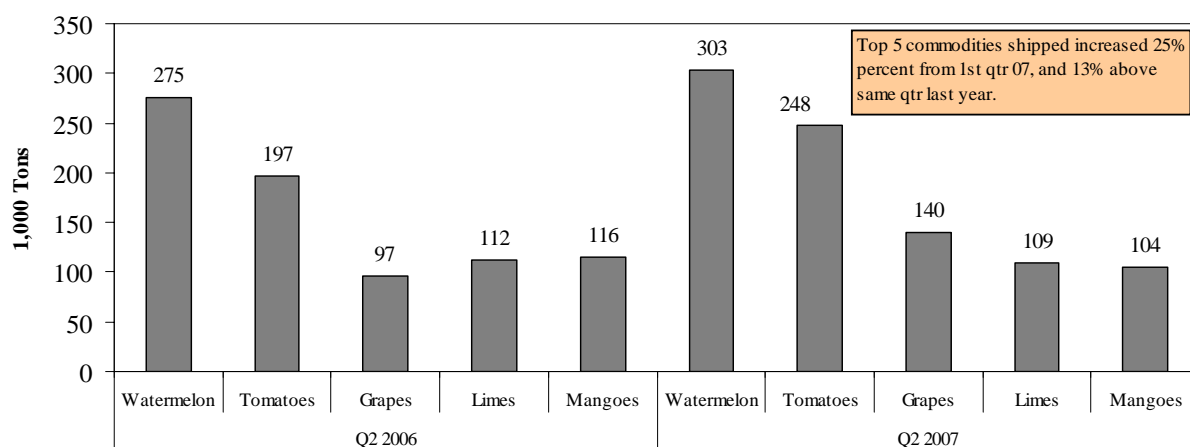
**Table 15: Top Five Commodities Shipped from Mexico (1,000 tons)<sup>1</sup>**

Commodity	2nd Quarter 2007	Share of Mexico Total	Previous Quarter	Same Quarter Last Year	Current Quarter as % change from:	
					Previous Qtr	Same Qtr Last Year
Watermelon	303	18%	99	275	207%	10%
Tomatoes	248	15%	408	197	-39%	26%
Grapes	140	8%	-	97	-	45%
Limes	109	7%	200	112	-45%	-3%
Mangoes	104	6%	17	116	503%	-10%
<b>Top 5 Total</b>	<b>904</b>	<b>55%</b>	<b>724</b>	<b>797</b>	<b>25%</b>	<b>13%</b>
<b>Mexico Total</b>	<b>1,649</b>	<b>100%</b>	<b>1,702</b>	<b>1,477</b>	<b>-3%</b>	<b>12%</b>

Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

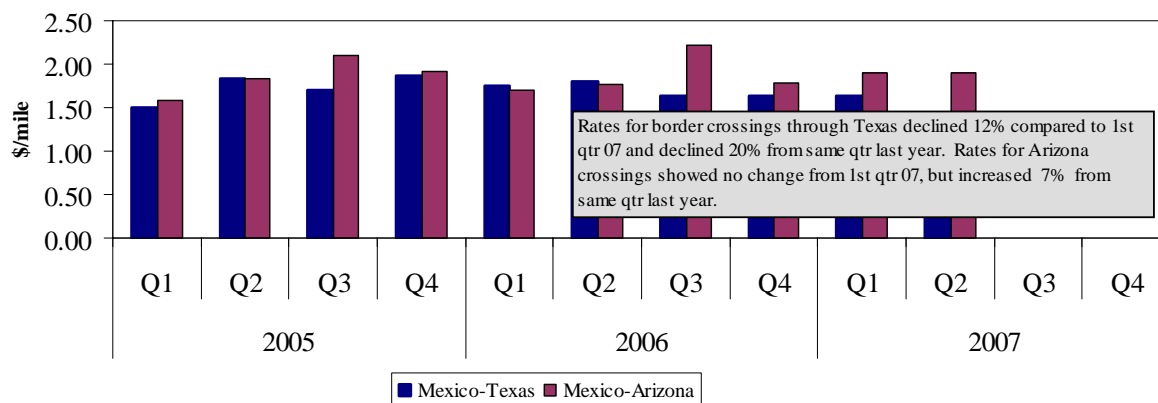
<sup>1</sup> "-" indicates no reported shipments during the quarter

**Figure 16: Top Five Commodities Shipped from Mexico**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

**Figure 17: Mexico Truck Rates (\$/Mile)**



Source: Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Branch

## Terms and References

**Data Sources:** This information is compiled from weekly Market News Reports by USDA, Agricultural Marketing Service (AMS), Fruit and Vegetable Programs, Market News Branch. The web-site is: [www.ams.usda.gov/fv/mnncs/fvwires.htm](http://www.ams.usda.gov/fv/mnncs/fvwires.htm).

**Regional Markets:** For the regional markets, some states are grouped into producing regions. The Pacific Northwest region includes ID, OR, and WA. The Great Lakes region includes MI and WI. The United States region represents various shipping points for greenhouse tomatoes.

**Shipment Volumes:** Truck shipments for all commodities and origins are not available. Those obtainable are reported, but should not be interpreted as representing complete movements of a commodity. Truck shipments from all states are collected at shipping points and include both inter and intrastate movements. They are obtained from various sources, including Federal marketing orders, administrative committees, Federal State Inspection Service, and shippers. Volume amounts are represented in 10,000 pound units, or 1,000 10-lb packages but are converted to tons for this report. See Fresh Fruit and Vegetable Shipments by Commodities, States, and Months, FVA4- Calendar Year 2006 at the following link: <http://www.ams.usda.gov/fv/mnncs/shipsumm06.pdf>

**Rates:** Rates quoted represent open (spot) market rates that shippers or receivers pay depending on basis of sale, per load, including truck brokers fees for shipments in truck load volume to a single destination. Extra charges for delivery to terminal markets, multipickup and multidrop shipments are not included unless otherwise stated. Rates are based on the most usual loads in 48-53 foot trailers from the origin shipping area to the destination receiving city. In areas where rates are based on package rates, per load rates were derived by multiplying the package rate by the number of packages in the most usual load in a 48-53 foot trailer. Slightly cheaper rates will be reported during Quarters 2 and 3 as about 50 percent of onion shipments from California are hauled on open flatbed reefers. During Quarter 3, less than 20 percent of onions hauled from WA, ID, and OR are on open flatbed.

**Regional Rates:** Rate data for 8 destination markets are used to calculate average origin regional rates.

## Contact Us

### Quarterly Overview

Anetra Harbor [anetra.harbor@usda.gov](mailto:anetra.harbor@usda.gov) (202) 690-1312

### Feature Article

Ron Hagen [ron.hagen@usda.gov](mailto:ron.hagen@usda.gov) (202) 690-1320

### U.S. Truck Rates

Camia Lane [camia.lane@usda.gov](mailto:camia.lane@usda.gov) (202) 720-9801

### U.S. Truck Shipment Volumes

Anetra Harbor [anetra.harbor@usda.gov](mailto:anetra.harbor@usda.gov) (202) 690-1312

### U.S. Diesel Prices

Ron Hagen [ron.hagen@usda.gov](mailto:ron.hagen@usda.gov) (202) 690-1320

### California, Mexico and Texas

Camia Lane [camia.lane@usda.gov](mailto:camia.lane@usda.gov) (202) 720-9801

### Pacific Northwest and Arizona

Ron Hagen [ron.hagen@usda.gov](mailto:ron.hagen@usda.gov) (202) 690-1320

### Florida and Great Lakes

Anetra Harbor [anetra.harbor@usda.gov](mailto:anetra.harbor@usda.gov) (202) 690-1312

### For Subscriptions email:

[RTQContactUs@USDA.gov](mailto:RTQContactUs@USDA.gov)

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### Related Websites

Fruit and Vegetable Programs

<http://www.ams.usda.gov/fv/>

Market News Rate Reports

<http://www.ams.usda.gov/fv/mnrcs/truck.pdf>

Economic Research Service

<http://www.ers.usda.gov/>

National Agricultural Statistics Service

<http://www.nass.usda.gov/>